



NEEDHAM & JAMES SOLICITORS

Background

Over the past 50 years, Needham & James has become well established as one of the most respected and progressive legal practices in the Midlands. The firm has a strong commercial client base and offers a wide range of legal services. A move to new premises in Stratford Upon Avon has provided the firm with a flagship building that reflects the confidence and ambition of its partners. Employing over 128 members of staff, the busy office is in the heart of this historic market town.

The Challenge

Needham and James LLP required a fully integrated network for their new purpose built office block, spread over four floors, with multimode fibre linking each floor and the communications room.

Converge Networks needed to work seamlessly with the other trades on site, all of whom were working hard to meet the exacting time constraints on this project of just 8 weeks.

The structural design of the building was also an obstacle for the installation.

One example of this was on the fourth floor where the height of the floor had been constructed too low. This meant that the main access to the floor was in line with the rolled steel joist supporting the floor, creating significant difficulties to any installation.

"We are extremely pleased with the Converge Networks team's 'can do' attitude throughout the project which made the delivery of our data infrastructure refreshingly easy. Since the installation we haven't had one network issue. This is critical in a centralised, server-based management system. The capabilities allow organisations like ours to quickly and efficiently deliver the latest resources across a distributed enterprise."

Paul Ella, IT Manager, Needham & James Solicitors